

Meet the Contractor

Introduction to the Dynamic Purchasing System

Presented by

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AGENDA



Introduction to South East Energy Agency & Strategy to 2030



Dynamic Purchase System - What is the DPS & How to get on the DPS



Services required: The LOTS & potential work out of the DPS



Introduction to EU Peers



Q&A

WHO WE ARE

- The regional Energy Agency for the Southeast
- Previous Known as Carlow Kilkenny Energy Agency & 3CEA
- **21 years experience** delivering energy upgrade projects.
- **Delivering & coordinating contracts** for Public Sector, Residential, Commercial, Agriculture & Communities



WHO WE ARE

SEAI registered project coordinator,
handling applications, all paper work &
documents , Quality and Assurance



FUNDING AVAILABLE FOR 2025

SEAI Community Energy Grant



BEUS (Business energy Grant)



Pathfinder



Plus

- SSRH
- Non – Domestic micro gen scheme
- Climate Action Fund , Community Centre Investment Fund , Community centre enhancement Fund
- 2,300 schools across Ireland Currently being Surveyed so upgrade works to follow in 2026.

€ 4.5 million Capital Expenditure for Energy Upgrade projects in 2024

DELIVERY OPPORTUNITIES



An Roinn Oideachais
Department of Education



Comhairle Chontae Chill Chainnigh
Kilkenny County Council



COMHAIRLE CONTAE
CHEATHARLACH
CARLOW COUNTY COUNCIL



Comhairle Contae
Loch Garman
Wexford
County Council



Comhairle Cathrach & Contae Phort Láirge
Waterford City & County Council



Laois County Council
Áras an Chontae, Portlaoise, Co. Laois

Eligible Measures Grant Table

	CEG	BEUS	SSRH	MICROGEN
WALL INSULATION	✓	✓	✗	✗
ROOF INSULATION	✓	✓	✗	✗
FLOOR INSULATION	✓	✗	✗	✗
AHU	✓	✓	✗	✗
BMS	✓	✓	✗	✗
WINDOWS/DOORS	✓	✗	✗	✗
SOLAR PV	✓	✗	✗	✓
BMS OPTIMISATION	✓	✓	✗	✗
DESIGN ASSISTANCE	✗	✓	✗	✗
SOLAR THERMAL	✗	✓	✗	✗
REFRIGERATION	✓	✗	✗	✗
TECHNOLOGY & SYSTEM UPGRADE	✓	✗	✗	✗
PITCH LIGHTING	✓	✗	✗	✗
EV CHARGER	✓	✗	✗	✗
BIOMASS	✓	✗	✓	✗
BIOMETHANE	✓	✗	✓	✗
HEAT PUMP	✓	✓	✓	✗
PUMP	✓	✓	✗	✗

CEG: Community Energy Grant

BEUS: Business Energy Upgrades Scheme

SSRH: Support Scheme for Renewable Heat

Microgen: Non-Domestic Microgen Grant



COMMUNITY ENERGY GRANT (CEG)

Supporting the upgrade of homes, community buildings and businesses right across Ireland to become more energy efficient and reduce energy costs.

Residential: 10 shovel ready application spaces for homes on each CEG application, with all measures included.



Community



Housing



Local Authority



Businesses

WHAT ARE THE BARRIERS TO DELIVERY?

Procurement

- Repetitive and slows the supply chain
- New directives and rules around public procurement

Skills

- Qualification of contractors



WHAT IS A DYNAMIC PURCHASING SYSTEM?

- A procedure available for contracting works, services and goods
- Similar to an electronic framework agreement, but where new suppliers can join at any time
- It is to be run as a completely electronic process, and should be set up using the restricted procedure
- The DPS is set up for identified types of requirements – Energy & Climate consultancy & Works
- The DPS is divided into categories of products, works or services (Lots)

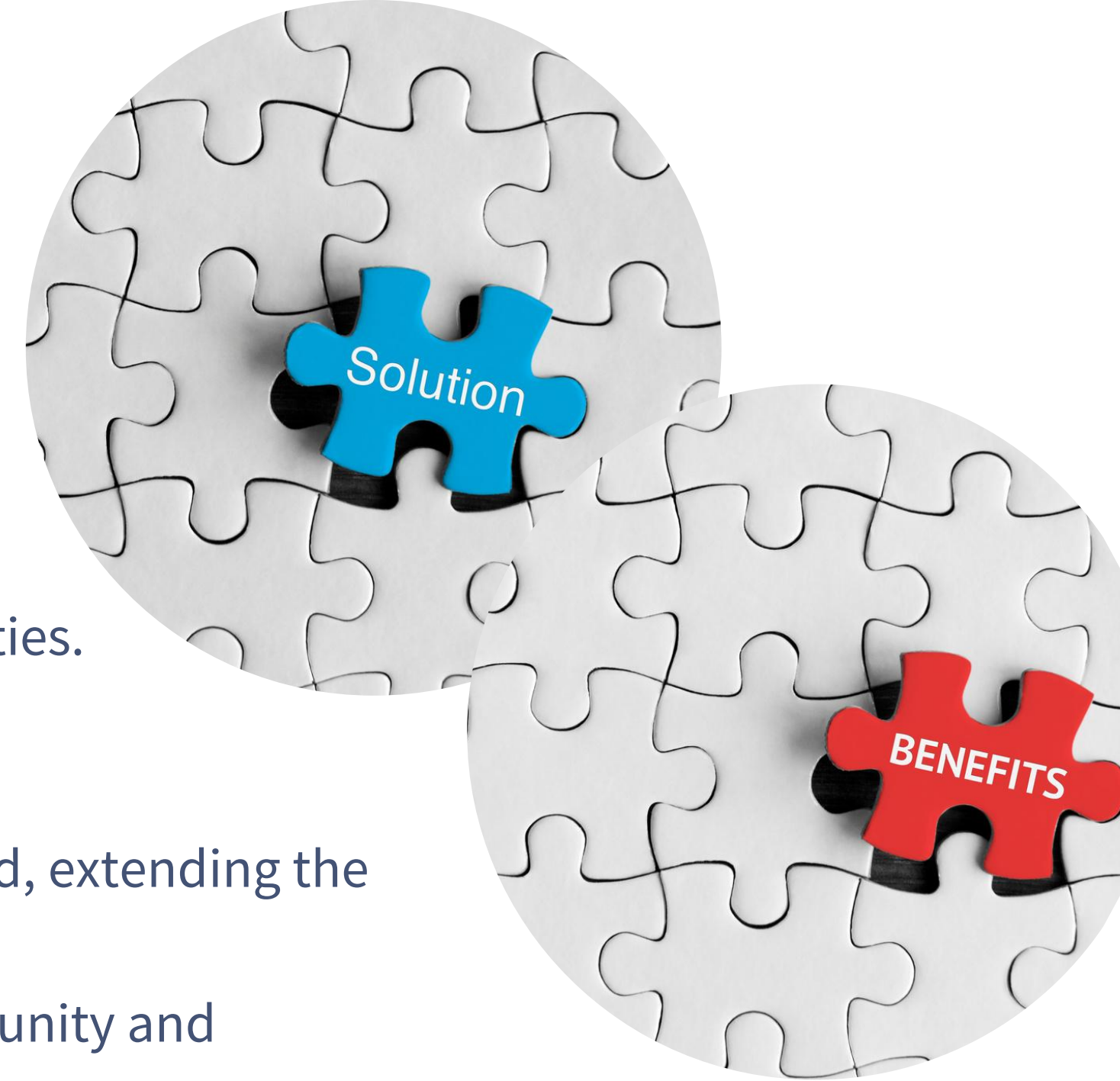


SOLUTION

Dynamic Purchasing System (DPS)

Key Benefits of DPS

- ✓ A streamlined procurement process for both suppliers and authorities.
- ✓ No need to reprove suitability or capability once approved.
- ✓ Faster tender awards compared to one-off procedures.
- ✓ Longer-term opportunities – the previous four-year limit is removed, extending the list's lifespan to 10 years (2021-2031).
- ✓ Access to Local Authority, HSE and Dept of Education , SME ,Community and Domestic retrofits projects.
- ✓ Established for 10 years under EU procurement regulations (SI 284 of 2016), this DPS supports energy-related projects, including energy efficiency, renewable energy, and retrofitting across two specialized lots.



Dynamic Purchasing – How it will work on eTenders

1

DPS Qualification

- Published on eTenders and TED
- Responses evaluating on receipt (within 10 days)
- Outcome letter sent ASAP
- No evidence sought – evaluation based on self declaration**

2

DPS Tender

- Invites sent to all qualified suppliers
- No Evidence sought
- Instruction about what and when evidence will be collected
- Tender box closes after 10 calendar days

3

Standstill– not mandatory

- 7 Days
- Request for evidence sent to preferred supplier(s)
- Go to next ranked supplier after 7 days if evidence is not provided

4

First DPS Contract in Place

- Possible within 48 days
- Subsequent contracts within 18 days
- Award notice sent to OJEU for each individual award

** The contracting authority may ask any supplier at any moment during the procedure to submit all or part of the required certificates and supporting documents where this is necessary to ensure the proper conduct of the procedure – EU COMMISSION IMPLEMENTING REGULATION (EU) 2016/7 of 5 January 2016

DPS STAGES

1

Pre-Qualification

- Submissions evaluated & successful candidates enter the DPS
- Contracts can then be awarded
- If you fail pre-qual you can resubmit anytime once corrective action complete
- Submit:
 1. Applicants Response Document (ARD)
 2. European Single Procurement Document (eESPD)

2

Contract Award

- Energy agency administer the DPS
- Contracts awarded by Energy Agency/Partner Clients
- Mini-tender with evaluation criteria – for all candidates in each sub-Lot
- A rotation procedure shall apply to contracts valued under €25,000

SECTORS FOR DELIVERY



Public sector



Agriculture



Community



Residential



Commercial

Lot 1 Services: Energy & Climate Action Consultancy & Services



Lot 1.1	Training and skills development
Lot 1.2	Planning Permission Services
Lot 1.3	Environmental assessments
Lot 1.4	Project Supervisor Design Stage (PSDP)
Lot 1.5	Project Supervisor Construction Stage (PSCS)
Lot 1.6	Health and Safety Advisors
Lot 1.7	Sustainable Transport Management
Lot 1.8	SEAI SSRH Applications
Lot 1.9	Renewable energy consultancy
Lot 1.10	Financial facilitation
Lot 1.11	Mechanical, Electrical & Plumbing (MEP) designers
Lot 1.12	Structural engineers
Lot 1.13	Grid connections/electricity connection studies
Lot 1.14	Metering & Monitoring
Lot 1.15	Building Energy Management System (BeMS)
Lot 1.16	Measurement & Verification consultants
Lot 1.17	Energy Performance Contracting management
Lot 1.18	Energy Service Company (ESCO) Services
Lot 1.19	Energy Auditors (SI 426 (2014) compliant)
Lot 1.20	Building Energy Certificates
Lot 1.21	Building condition surveys and report

Lot 2 Works: Energy Efficiency and Renewable Measures



Lot 2.1	Project Management
Lot 2.2	Retrofitting Works, including the design/supply/installation of:
Lot 2.2.a	Building Fabric
Lot 2.2.b	MEP Systems
Lot 2.2.c	Solar technologies
Lot 2.2.d	Lighting systems - internal and external
Lot 2.2.e	Miscellaneous Equipment
Lot 2.2.f	General Works

DPS Clients – Qualifying Criteria

INSURANCE

- Employers Liability: €12,700,000 (for any one claim or series of claims out of a single occurrence)
- Public Liability: €6,500,000 (for any one claim or series of claims out of a single occurrence)
- Product Liability: €6,500,000
- Professional Indemnity: €500,000 (for any one claim/any one period excluding defence costs)

Tax Compliance

- Tax Clearance Access Number
- Tax Reference Number

All relevant certification covering lots applied for

The successful Candidate(s) shall be required to hold, for the Term of any Contract awarded pursuant to a DPS mini-competition, insurances of the type and to the level specified in each DPS mini-competition. Candidates should note that they are not obliged to have insurances in place in order to enter into a DPS Agreement with the Contracting Authority

DPS Clients – Who can use it?

- ANYONE...
- Approval from OGP
- **The following entities may award contracts in accordance with the rules set out in the DPS Agreement**
 - LEADER Companies
 - Members of AIEA
 - Energy Agencies
 - Public bodies, including other contracting authorities who are delivering energy works
- **Core Local Authorities**
 - Carlow
 - Kilkenny
 - Wexford
 - Waterford

Summary

- Wide range of funding programmes
- Wide variety of delivery projects across all sectors
- A streamlined procurement process for both suppliers and authorities.
- No need to reprove suitability or capability once approved.
- Faster tender awards compared to one-off procedures.
- Longer-term opportunities – the previous four-year limit is removed, extending the list's lifespan to 10 years (2021 -2031).
- Access to Local Authority, HSE and Dept of Education , SME ,Community and Domestic retrofits projects.

Next Steps

To register visit:
www.southeastenergy.ie/services/



Or contact Joanne via the contact details below



Joanne Brennan

Office Support Lead

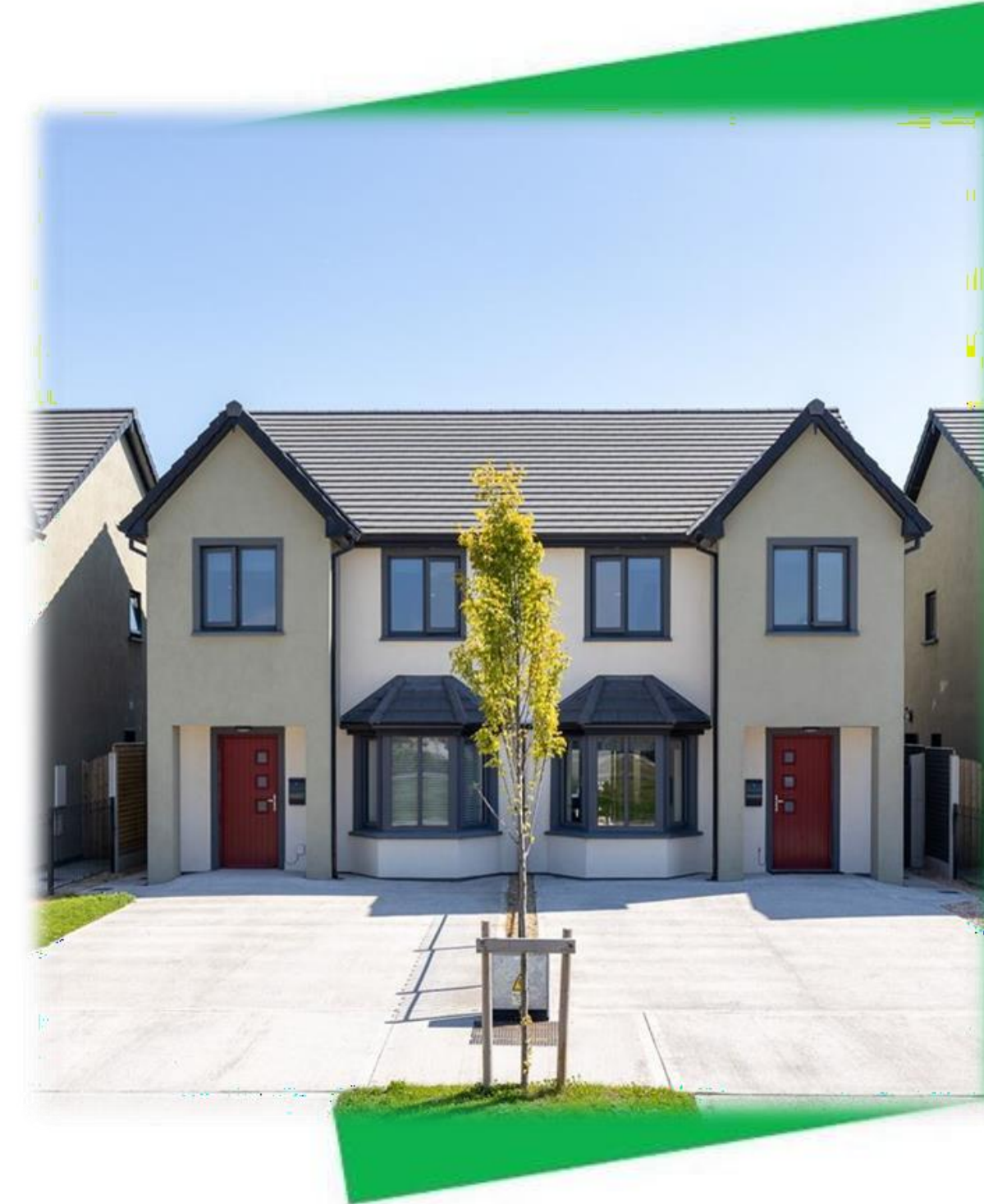
Email: jbrennan@southeastenergy.ie

Phone: 086 204 3249



National Residential Retrofit Plan

aims to achieve the equivalent of 500,000 homes retrofitted to a Building Energy Rating of B2/cost optimal or carbon equivalent and the installation of 400,000 heat pumps in existing premises to replace older, less efficient heating systems by end-2030.



Retrofitting ≈
500,000
homes to a
BER of
B2/cost-
optimal

Installing
400,000 heat
pumps

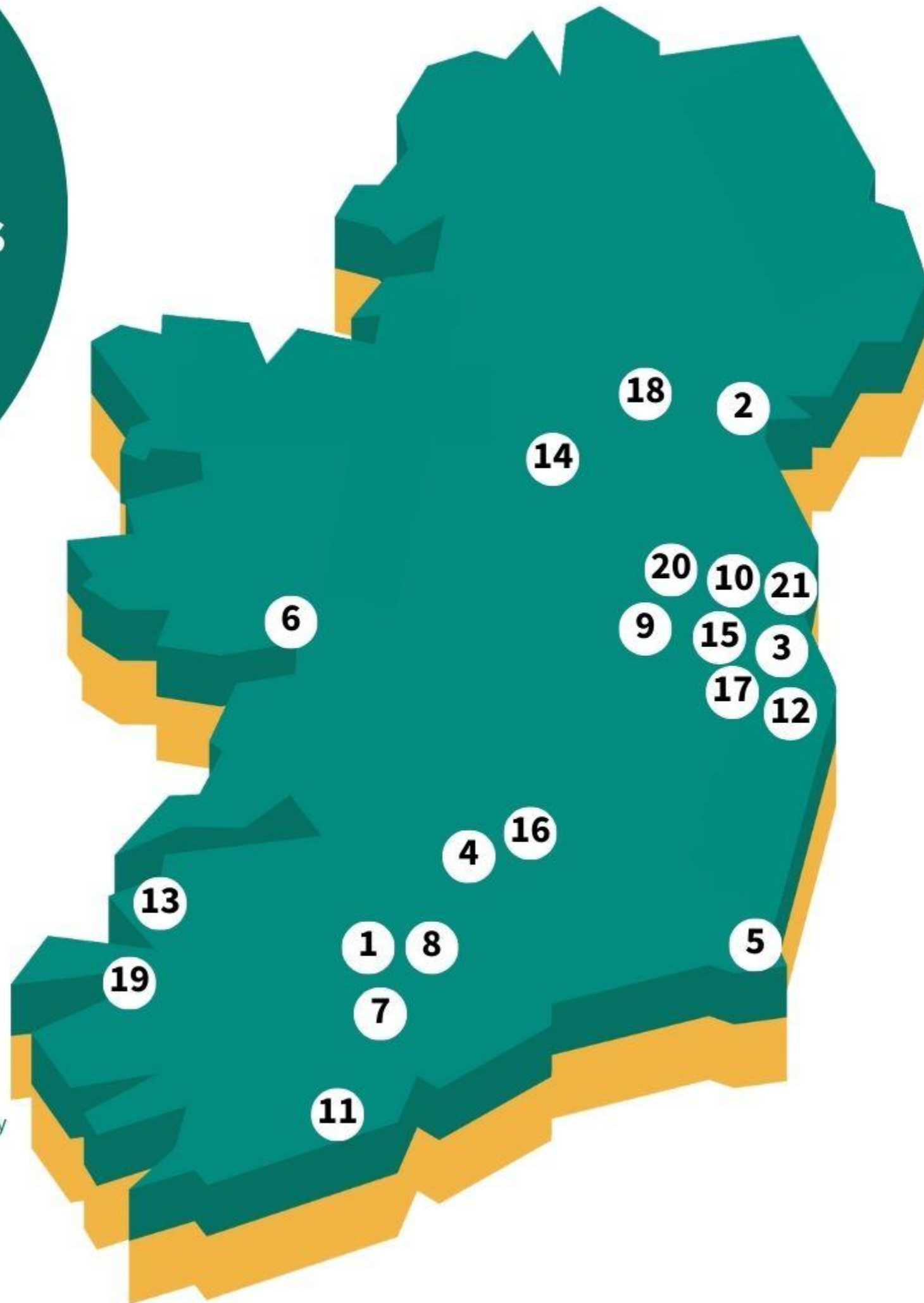
GHG emission
reduction in
residential =
3.5-4.5 Mt
CO₂eq by
2030



It's all about
collaboration

SEAI REGISTERED

One-Stop-Shop Service Providers Ireland



At present there is a OSS per **250,571** Irish citizens. In order to meet the recommended target of a OSS per **80,000** citizens, Ireland needs **66 OSS's**, meaning an **additional 45 OSS's are required.**

The **Midlands, Northwest & Southeast** of the country should be a primary focus, with currently little to no local OSS providers located in those regions/areas

1. Ashgrove Renewables, Cork
2. Bayview Contracts Ltd, Louth
3. Churchfield Home Services Ltd, Dublin
4. Electric Ireland Superhomes, Tipperary
5. Energlaize Home Energy Upgrades, Wexford
6. Energyfix, Galway
7. Energywise Ireland, Cork
8. Envirobead, Cork
9. Home Comfort Retrofits Ltd, Kildare
10. House 2 Home Retrofit Limited, Dublin
11. Insulex, Cork
12. Integrate Home Energy Upgrades, Wicklow
13. Kingdom Installation Ltd, Kerry
14. Kore Retrofit Limited, Cavan
15. Larkrock, Dublin
16. Leatherm Project Management Ltd, Tipperary
17. Lough Projects, Dublin
18. NRG Panel, Monaghan
19. Retrofit Design Ltd, Kerry
20. Retrofit Energy Ireland Limited, Meath
21. SSE Airtricity Energy Services Ltd, Dublin

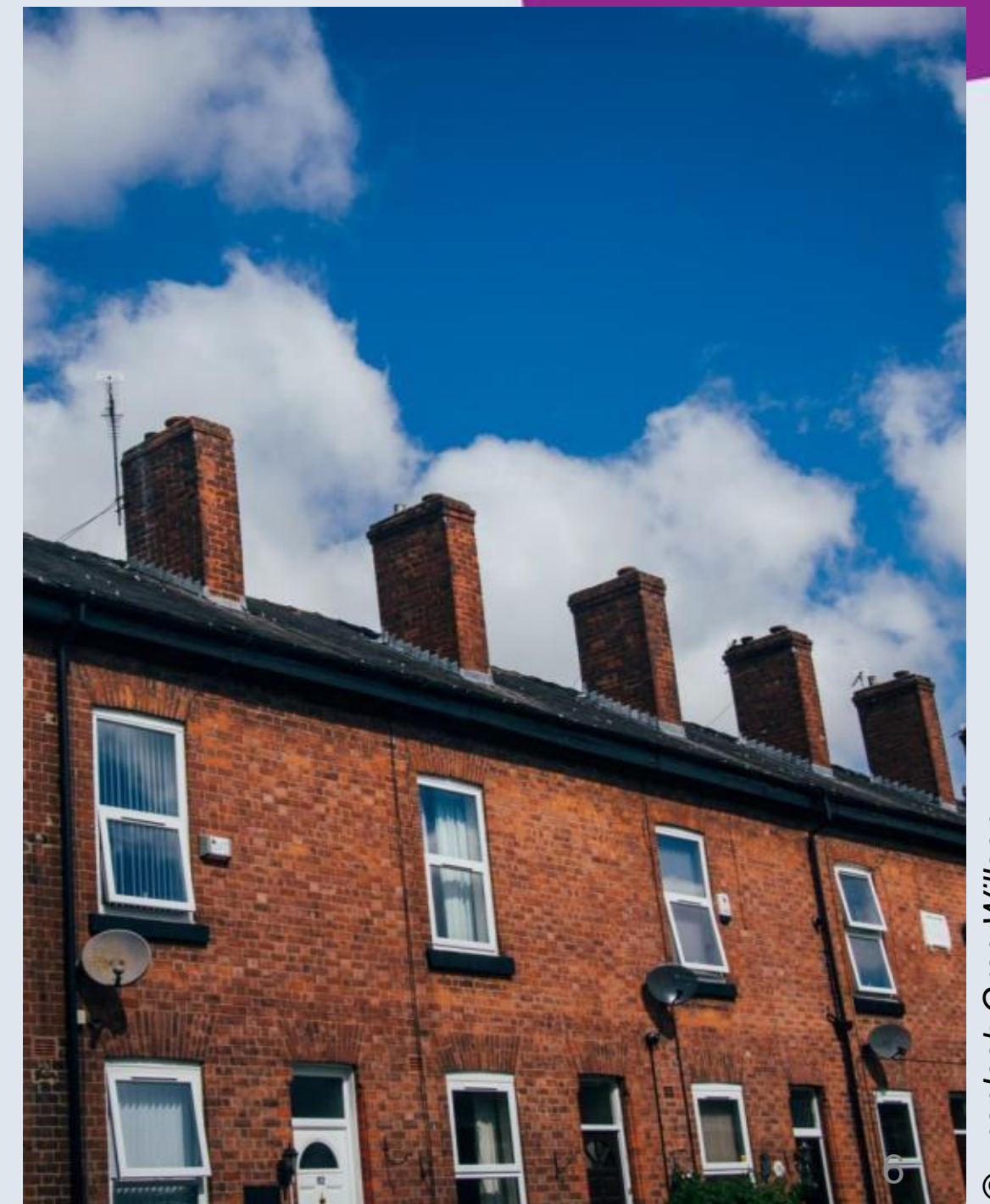


EU Peers - European Community of Practice

→ Support the development of Integrated Home Renovation Services (IHRS)

= **One-Stop Shops for residential energy renovation**

- To make ambitious home energy renovation simple and accessible to residents
 - **Key instruments** to accelerating residential energy renovation in the EU



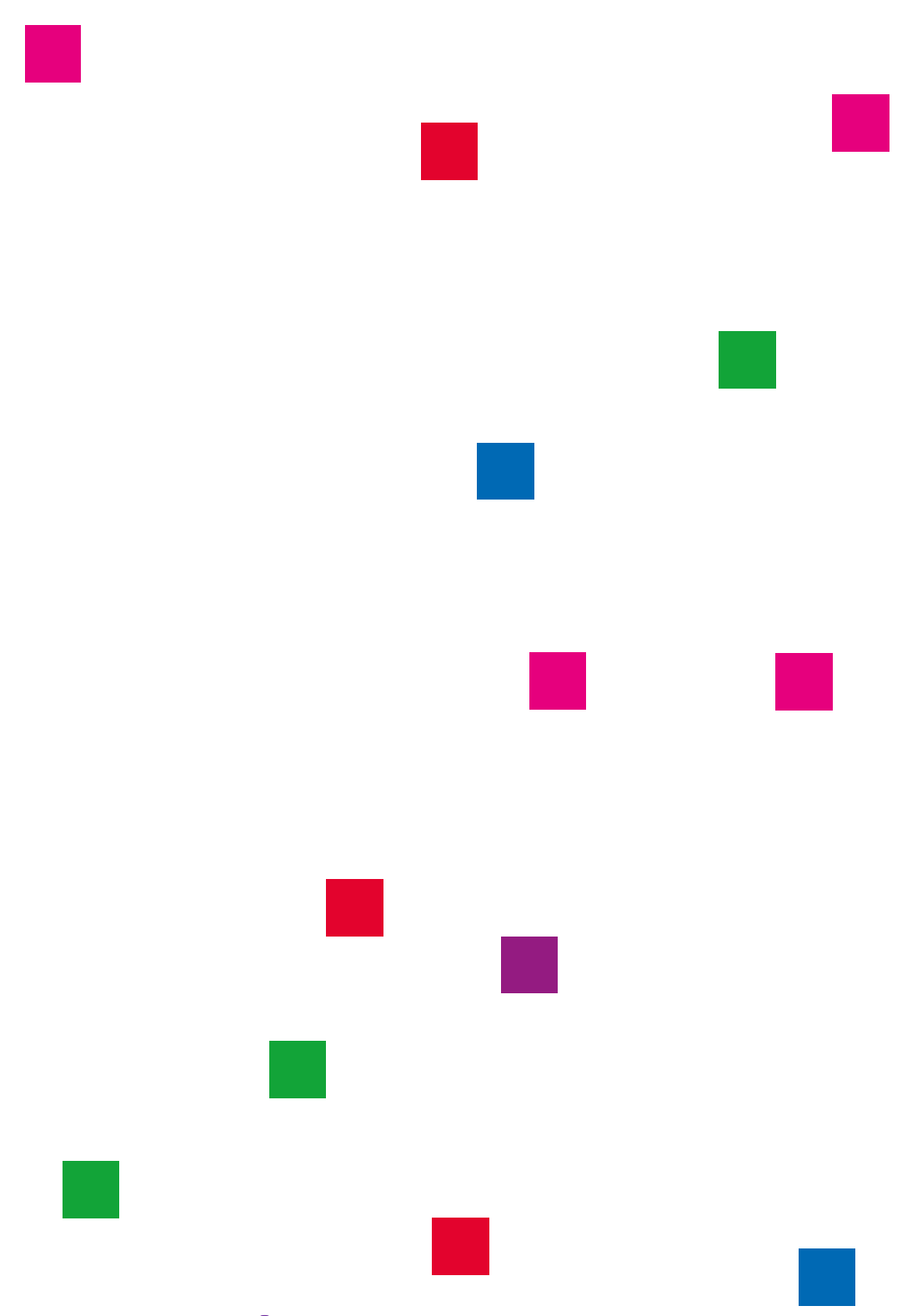


Who can become members

Our Community consists of two types of Members:

1. **IHRS providers** (including One-Stop Shops) and emerging initiatives and actor involved in the IHRS value chain, who are aspiring to develop integrated services
2. **IHRS supporters** such as national public authorities, as well as stakeholders from both the demand or supply side (including housing associations, home energy assessors, architects, NGOs), financial institutions and all other relevant actors

<https://www.eu-peers.eu/ireland>



Next Meeting – 24th April 2025

Thank You



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[Link to join our mailing list:](#)